

## TRAXON Europe becomes part of CHAMP Cargosystems

*Frankfurt am Main, November 10, 2011* – In a move that will further strengthen its market position CHAMP Cargosystems, the leading provider of integrated air cargo solutions, today announced it has acquired TRAXON Europe, a leading provider of electronic communications solutions to the air cargo industry.

The deal, agreed between CHAMP, Lufthansa Cargo and Air France, the majority shareholders of TRAXON Europe, will deliver real synergy between the two companies, providing a strong, integrated portfolio of solutions that will accelerate initiatives such as e-freight, Cargo 2000 and global customs compliance.

“The combination of CHAMP’s software solutions and TRAXON’s wide network will result in the most comprehensive suite of software and distribution services available in the market. A combined force for change, innovation and above all leadership, representing a positive impact on the industry as well as stimulating growth in the combined group”, says John Johnston, CEO of CHAMP. TRAXON Europe is now a subsidiary of CHAMP and will continue to operate under the TRAXON name.

Felix Keck, Managing Director of TRAXON Europe welcomes the deal, commenting, “TRAXON’s and CHAMP’s strategic objectives are complementary and together project a stronger united force in the industry. The portfolio of electronic air cargo solutions we can jointly offer is a clear benefit for both company’s customers and the wider air cargo market.”

“By selling our stake in TRAXON to CHAMP, we are continuing our policy of concentrating on our core business,” said Dr. Andreas Otto, Executive Board Member Product and Sales of Lufthansa Cargo. “TRAXON will remain a major partner of Lufthansa Cargo as a neutral platform and provider of electronic communication solutions.”

Florence Parly, Executive Vice President of Air France Cargo, added: “The Air France KLM group believes the deal with CHAMP enhances TRAXON’s long term strategy as a specialist for electronic cargo distribution services under the CHAMP umbrella”.

### **Photo:**

[From left to right: Felix Keck, Managing Director TRAXON Europe, John Johnston, CEO CHAMP Cargosystems](#)

## Company Portraits:

**TRAXON Europe**, headquartered in Frankfurt am Main (Germany), was founded in 1991. The company's dedicated professional team provides comprehensive, leading edge electronic communication solutions and services to the airfreight industry. TRAXON Europe's innovative products help the different partners of the air cargo supply chain to electronically manage air shipments and meet Cargo 2000, IATA e-freight, WCO (World Customs Organization) and postal requirements. They optimize global process quality, increase in-time delivery and document accuracy by eliminating sources of error. TRAXON Europe not only boosts its clients' customer service and gives them a competitive edge but it also greens their CO2 footprint by eliminating the need for paper.

The global network of TRAXON Europe links more than 9,000 offices of forwarders and third party providers of logistics services with some 100 international airlines. TRAXON Europe generated a turnover of about Euro 9.6 million in 2010. Around 155 million messages were transmitted that year.

For more information about TRAXON Europe, please visit [www.traxon.com](http://www.traxon.com).

**CHAMP Cargosystems S.A.** is the leading provider of integrated, business-critical IT solutions for air cargo carriers and their distribution partners worldwide. The portfolio spans core cargo systems, enterprise systems and community and distribution services.

CHAMP's Cargospot offers a suite of fully integrated cargo applications. In addition to the core airline business, Cargospot includes extensive ground handling modules for GHA and GSA specialists.

The Enterprise Services suite spans front and back office ERP integration, business intelligence tools and change consulting.

CHAMP's Community Services provide industry standard messaging services, electronic distribution, customer self-service and global customs compliance.

CHAMP provides services to over 100 airlines and 200 customers worldwide, including GSAs and Forwarders, and is an IATA Strategic Partner, Cargo2000 Industry Associate, Business Objects Gold Partner, and SAP® Channel Partner.

Headquartered in Luxembourg, CHAMP has offices in London, Zurich, Atlanta and Manila.

Further information can be found at: [www.champ.aero](http://www.champ.aero) and [www.sita.aero](http://www.sita.aero).

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